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PROGRAMME & SCHEDULE

Friday 03 November

8.30 - 9.30am Registration/Breakfast Networking/Resource Centre

9.30am Welcome: Simon Hughes, Vice Chair BVEP

9.45am Opening address : Sally Balcombe, CEO VisitBritain

10.00am Ambition, Cooperation & Collaboration: How Government &

Industry Can Succeed Together

Panel Session featuring DCMS, VisitBritain and DIT

11.00am An Interview with Nick de Bois

Chair of the UK Events Industry Board

11.30am – 12.00 BREAK AND RESOURCE CENTRE

12.00 noon Research from VisitBritain : Barriers and Motivations

Presented by: Anthony Lydall – Director, Strategic Research & Insight. New research which is critical to business success

1.00pm – 2.00pm LUNCH AND RESOURCE CENTRE

2.00pm Attracting the International Buyer: Presented by PCMA and

facilitated by Mary Pat Heftman - International Chair, PCMA Featuring buyers from Cisco, the European Society for Organ

Transplantation & Maritz Global Events

2.45pm A Tale Of Three Cities: Responding to the International Buyer

We have great destinations all around the UK – but are we

getting the best from them?

3.30pm Closing session: Insights and Actions

A collation of responses from the audience to what you have

heard, framed by your own business objectives.

4.00pm Drinks Reception kindly hosted by the QEII Centre















^{*} Please note programme may be subject to change